**Certification Test**

Name: __________________________  Date: ________________  Time: ____________

Job Title/Position Held: ________________  Length of time in current position? ___Years ___Months

Please check appropriate box

Race: Black ☐  White ☐  Hispanic ☐  Asian ☐  Other ☐  Gender: Male ☐  Female ☐

Age Group (please check appropriate box):  15-17 years old ☐  18-20 years old ☐
21-24 years old ☐  25-44 years old ☐  45-64 years old ☐  65 years & older ☐

Have you attended an alcohol sales or service training before today? No ☐  Yes ☐
If yes, when __________________ and what training? ________________________________

**Directions:** Please respond to the following statements by circling the number that best indicates how much you agree or disagree with each statement.

A. It is my responsibility to prevent minors from obtaining access to alcohol in my establishment (e.g., store, restaurant, etc.).
   - 1  2  3  4  5  6  7
   - Strongly Disagree  Neutral  Strongly Agree

B. Responsible alcohol sales and services are good for business.
   - 1  2  3  4  5  6  7
   - Strongly Disagree  Neutral  Strongly Agree

C. I should not sell or serve alcohol to minors.
   - 1  2  3  4  5  6  7
   - Strongly Disagree  Neutral  Strongly Agree

D. I should not sell or serve alcohol to a visibly intoxicated person.
   - 1  2  3  4  5  6  7
   - Strongly Disagree  Neutral  Strongly Agree

E. The risk of me getting caught selling, serving or providing alcohol to minors is high.
   - 1  2  3  4  5  6  7
   - Strongly Disagree  Neutral  Strongly Agree

F. The risk of me getting caught selling, serving or providing alcohol to a visibly intoxicated person is high.
   - 1  2  3  4  5  6  7
   - Strongly Disagree  Neutral  Strongly Agree

G. It is important for me to check all IDs even if age checking equipment is utilized.
   - 1  2  3  4  5  6  7
   - Strongly Disagree  Neutral  Strongly Agree

H. The establishment where I work needs to improve its policies and procedures related to the sale and service of alcohol.
   - 1  2  3  4  5  6  7
   - Strongly Disagree  Neutral  Strongly Agree
I. If I am uncertain about someone’s age or believe he/she is intoxicated, I should refuse to sell or serve alcohol to him/her.

   1                  2                  3                  4                  5                  6                  7
   Strongly Disagree  Neutral  Strongly Agree

J. I feel more confident in my abilities to refuse alcohol sale/service to someone visibly intoxicated.

   1                  2                  3                  4                  5                  6                  7
   Strongly Disagree  Neutral  Strongly Agree

K. I feel more confident in my abilities to refuse alcohol sale/service to someone underage.

   1                  2                  3                  4                  5                  6                  7
   Strongly Disagree  Neutral  Strongly Agree

L. The information I learned in this training will be useful in my job.

   1                  2                  3                  4                  5                  6                  7
   Strongly Disagree  Neutral  Strongly Agree

**Directions:** Please answer the following questions to the best of your knowledge. Please make sure to read ALL options before selecting the best answer.

1. Minors make up what percent of alcohol use in the United States?
   a. 50%
   b. 23%
   c. 11%
   d. 5%

2. Approximately how many deaths are caused by cigarette use each year?
   a. 440,000
   b. 220,000
   c. 40,000
   d. None of the Above

3. The average age that youth in the United States have their first drink of alcohol is 13 years old.
   a. True
   b. False

4. Best practice says if a person appears to be under the age of 35 you should ID them.
   a. True
   b. False

5. The old South Carolina State driver’s license that was issued to a person under 18 years of age has a ______ color border around the photo. The old license that was issued to a person at least 18 years old but under 21 years of age has a ______ color border.
   a. bright green, bright red
   b. bright yellow, bright green
   c. bright yellow, bright red
   d. bright green, bright yellow
6. The new South Carolina driver’s license and identification card has both a barcode and a magnetic strip located on the back of the card.
   a. True
   b. False

7. The new South Carolina driver’s license has the date of birth listed on it two times.
   a. True
   b. False

8. The new South Carolina driver’s license and identification card is printed ______ for people under 21 at the time the license or id is issued and ______ for people 21 and over at the time the license or id is issued.
   a. horizontally, vertically
   b. vertically, horizontally
   c. horizontally, horizontally
   d. vertically, vertically

9. Which of the following words can indicate that a license or identification may be fraudulent?
   a. Authentic
   b. Genuine
   c. Secure
   d. All of the above

10. Never accept an ID that is in an ID holder.
    a. True
    b. False

11. Which of the following is a good defense against selling to an underage person?
    a. Didn’t think to ask for an ID
    b. Assumed the person was of age because they had purchased alcohol there before
    c. The person looked 21 years of age
    d. None of the above

12. Which of the following are good ideas to prevent underage alcohol and tobacco purchases?
    a. Check all out of state ID’s in the Driver’s License Guide
    b. Have signs announcing the alcohol and tobacco policy posted
    c. Train all staff on alcohol and tobacco policies and how to identify underage customers
    d. All of the above

13. You should never question a person about the information on their ID.
    a. True
    b. False

14. A retailer may accept an expired ID if it belongs to the patron.
    a. True
    b. False
15. What does FLAG stand for?
   a. Feel, Look, Answer, Give Back
   b. Feel, Look, Ask, Give Back
   c. Friendly, Look, Ask, Give Back
   d. Friendly, Look, Answer, Give Back

16. What are the potential criminal penalties for a person who sells alcohol to an underage individual?
   a. Fine
   b. Fine or imprisonment and completion of a merchant education program.
   c. Imprisonment and suspension of driver’s license
   d. Fine or imprisonment and community service

17. What are the consequences for an establishment that sells alcohol during restricted hours?
   a. Fines and/or suspension of alcohol license and confiscate beer and wine
   b. Community service
   c. Confiscate beer and wine
   d. Court Costs

18. The minimum age to purchase tobacco products in South Carolina is:
   a. 18 years of age
   b. 16 years of age
   c. 21 years of age
   d. No minimum age

19. You should document all incidents when you have denied a sale.
   a. True
   b. False

20. What is Civil (Third Party) Liability?
   a. Server or clerk may be held liable for injuries to or death of the person(s) involved – a law suit can be brought against you
   b. Server or clerk would pay a $500 fine for injuries (personal and/or property)
   c. Civil Liability does not exist
   d. Server or clerk are responsible for the reckless behavior of others

21. What is REFUSE?
   a. A system for dealing with intoxicated customers who should not be allowed to purchase alcohol
   b. A system for dealing with customers who do not provide a valid ID
   c. A system for dealing with customers who may transfer alcohol or tobacco to an underage person
   d. All of the above
A group of three young people come into your store together. Two head straight for the coolers while the third goes to the candy aisle. Each of the two who went to the coolers comes back with beer while the third comes back with a candy bar. All three approach the counter together.

22. The person who went to the candy aisle attempts to make the purchase of candy and beer. Whose ID should you ask for?
   a. Only the person attempting to make the purchase
   b. Only the two who carried the alcohol to the counter
   c. All three
   d. No one

You are working one evening and notice a young man standing outside of your store. He has approached several of your customers outside the store and attempted to talk with them. One of the customers whom he has talked to walks up to the store’s counter and wants to buy a can of beer.

23. What should you do?
   a. Allow the young man to purchase the beer himself
   b. Refuse the sale
   c. Pretend you didn’t see the conversation outside
   d. Take the ID of the person attempting to make the purchase and physically detain them until help arrives

24. What is BAC?
   a. Blood Alcohol Concentration
   b. Bad Alcohol Content
   c. Beer Alcohol Content
   d. All of the above

25. It would be responsible for a bar owner to provide and market food to help patrons slow the absorption of alcohol.
   a. True
   b. False

26. It is acceptable to serve someone who is intoxicated as long as they became intoxicated at another establishment.
   a. True
   b. False

27. Which of the following are examples of intoxicating behaviors?
   a. Falling down while walking
   b. Anger
   c. Rambling when talking
   d. All of the above

28. Which of the following are physical signs that a person is intoxicated?
   a. Glassy eyes
   b. Flushed face
   c. Smelling of alcohol
   d. All of the above
29. What is the first thing you should note about your customer’s initial condition?
   a. Has the customer been drinking before arriving?
   b. How many people are there in the party?
   c. The type of drinks they order
   d. None of the above

30. It is not as important to monitor “chronically drunk” patrons if they have not caused a problem before.
   a. True
   b. False

31. What contains the greatest amount of alcohol?
   a. 12 oz can of Beer
   b. 4.5 oz glass of Wine
   c. Mixed drink with 1.25 oz of 80 proof liquor
   d. All are equal

32. Which of the following represents the Yellow Light in PREP’s Traffic Light System?
   a. Increasing Consumption Rate
   b. Buying rounds for strangers
   c. Drinking other people’s drinks
   d. All of the above

33. Which of the following represents the Red Light in PREP’s Traffic Light System?
   a. Slowed reactions
   b. Irrational speech
   c. Looses train of thought
   d. All of the above

34. When dealing with a problem situation you should _____?
   a. communicate with your co-workers
   b. explain your decision but do not budge
   c. call for help if needed
   d. all of the above

35. The establishment will train staff on how to identify underage customers is an example of a good business policy.
   a. True
   b. False

Establishment you are employed by: __________________________________________________________

Does the establishment you work for utilize age verification equipment? No □ Yes □

PREP Trainer: ______________________ Location of Training: ________________________________